

# **Key Messages**

- Capitalize on strong long term natural gas fundamentals
- Leverage proven execution capabilities
- Pursue large opportunity set to support post-2019 growth
- Build "fit for purpose" customer solutions on time and on budget

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# **Gas Pipelines & Processing**



### **Current Position**

- Strong regional positions
- Highly contracted
- Industry leading operations and integrity performance

### **Strategic Objectives**

- Grow current footprint
- Build optionality
- Establish demand pull positions

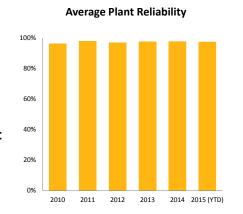
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# **Safety and Reliability**

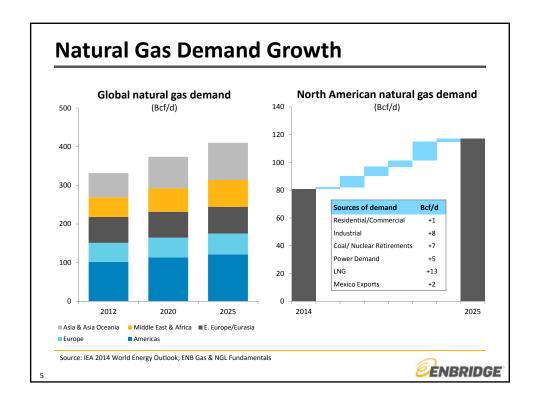
## Industry leading safety and operational reliability

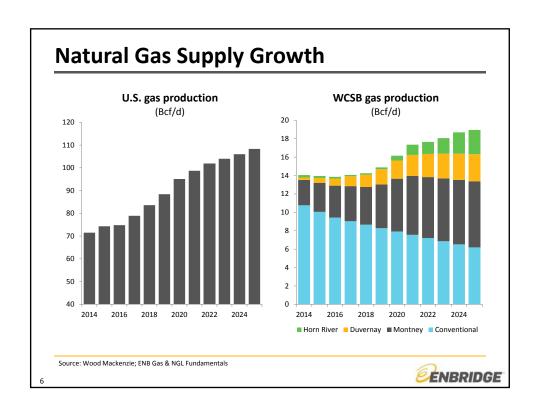
- Reliability above 96%
- Extensive emergency response planning
- Process safety management: developing best practices with industry

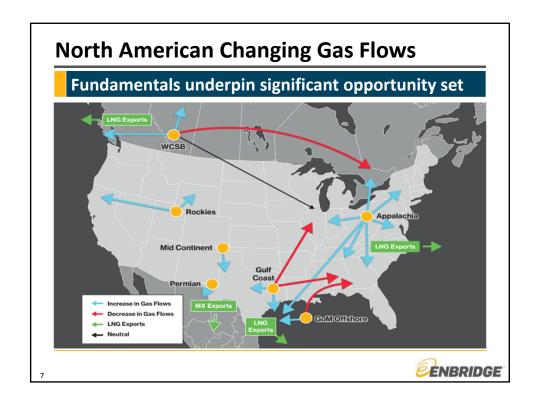


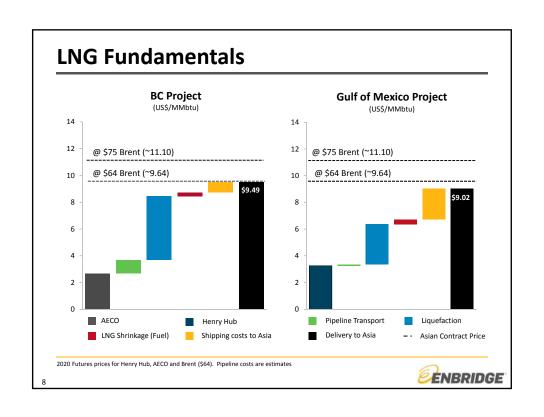
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# **Strategic Priorities**

- Leverage project execution expertise, operational excellence and financial capacity
- Further strengthen regional positions
- Aggressively pursue new positions
  - Growing supply basins
  - Extended value chain
  - Growth markets
  - LNG
- Expand service offerings



**Alliance** Only rich gas export pipeline out of WCSB Connects growing liquids rich supply to large Midwest market Fully contracted Expandable Integrated strategy with Canadian Midstream New service offering (Mmcf/d) Liquids rich gas supply (Bcf/d) US 600 Source: ENB Gas & NGL Fundamentals **ENBRIDGE** 

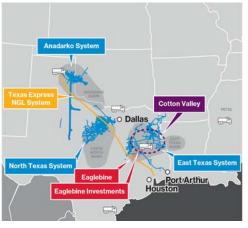
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### **Aux Sable** Access to premium markets for growing liquids rich WCSB production • ASLP plant state of the art 140 - 2.1 bcf/d gas processing capacity - 107 kbpd fractionation capacity 70 Re-contracted NGL feedstock supply Capacity expansion in service Downside protection – long term NGL marketing contract Positioned to capture upside Long term demand growth driven by petrochemical expansions and exports \*Source: Enbridge internal forecast ENBRIDGE

# **Vector** Significant market/supply optionality • Connected to growing Midwest and eastern markets • Bi-directional flow capability Extending reach to new, ∘ South Bend competitive supply areas Aux Sable - Precedent agreements for proposed **NEXUS** and ROVER projects Vector Pipeline - U.S. Utica Leased Pipeline Proposed Nexus Pipeline **ENBRIDGE**

# **U.S. Gathering & Processing**

### Asset optimization provides foundation for future growth



- Realign cost structure
- Rationalize portfolio
- Evolve commercial constructs to more fee based
- Extend reach in prolific and economic basins
- Expand service offerings

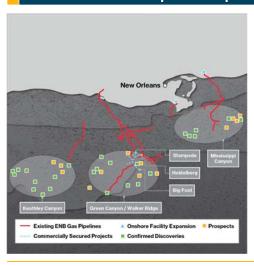
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# **Opportunities in Growing Supply Basins** Significant pipeline opportunities as growing supply expected to outpace regional demand **Northeast Gas Supply** & Regional Demand (Bcf/d) 40 30 20 10 Demand Supply Demand Supply 2015 2025 \*Source: Enbridge internal forecast **ENBRIDGE**

### **Offshore**

### Proven execution capabilities provide competitive advantage



- Robust long term outlook for deep water developments
- Commercial constructs aligned with reliable business model
- Recent project selections:
  - Heidelberg
  - Stampede
  - Under negotiation: \$0.6B development



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# Montney / Duvernay Competitiveness NGL fundamentals provide large midstream opportunity set 2015 Average Breakeven Cost (S/mcf) 4 2016 Average Breakeven Cost (S/mcf) 4 2017 Average Breakeven Cost (S/mcf) 4 2019 Average Breakeven Cost (S/mcf) 4 2010 Average Breakeven Cost (S/mcf) (S/m

### **Canadian Midstream**

### Foundational assets provide optionality for large scale development



- Develop customer gathering, processing and market access
- Strong producer interest in new 300 kbpd NGL pipeline & fractionator
- Limited Alberta C2/C3 market provides opportunities for NGL aggregation and export



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# **Key Takeaways**

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